



Protecting your ship, crew and cargo at sea

Protecting the major investments in a ship, its crew and cargo, as well as the company's reputation, are top priorities for any ship owner or operator. A UPS system is the insurance that keeps vital onboard systems running to deliver the ship, its crew and cargo safely to their destination.

Eaton is advancing marine UPS technology with the introduction of its **Eaton 93PS Marine 8-40 kW UPS** range, designed to fulfil three criteria:

- · Easiest to deploy
- · Easiest to maintain
- Most economical to operate



Over 40 years of Marine UPS Expertise

Finland has a rich maritime history and Eaton's marine industry experience stretches back over 40 years to the first introduction of UPS systems for Finnish ice-breakers, perhaps the coldest and harshest of all environments, where extreme vibrations could easily damage all but the most robust equipment. Since then, Eaton has continued to deploy thousands of marine UPS systems in ships and offshore applications around the world.

State of the art UPS

These state-of-the-art Eaton 93PS Marine 8-40 kW three-phase uninterruptible power systems (UPS) are specially engineered for shipping environments and applications, built to meet or exceed industry standards. The UPS is designed to protect critical onboard functions and processes, such as navigation, communication, bridge equipment, lighting and automation, as well as provide auxiliary power for engines and safety systems.





Focus on operating costs

The purchase cost is the most visible but not the most meaningful measure of a UPS cost. The real cost of a UPS is determined when the UPS preforms its mission of keeping your critical load up and running 24/7.



- Hot Swap enables comprehensive servicing to be done simply and efficiently
- Variable Module Management System (VMMS) increases system efficiency, even when UPS levels are low, by automatically bringing modules on or offline
- Advanced Battery Management (ABM) increases the lifetime of the battery and automatically monitors the health of the battery system
- Reduced footprint by 50% due to internal transformer options
- Easier installation with optional factory-installed and tested internal transformers
- **Modular design** enables inherent redundancy and hardware upgrades to meet future power demands
- 3D and 2D design resources combined with our pre sales support makes it easier to design-in the UPS
- Lifting tool for easier maneuvering at the shipyard





The Eaton 93PS Marine UPS range have a lifetime of over

15 years, **©**

24/7 operation, equal to over **130,000 hours** of continuous operation.

During these 130,000 hours,
each UPS can reduce a
ship's carbon
footprint by the
equivalent of more than

400 diesel barrels per UPS.

Depending on the power rating, choosing the latest UPS over a legacy product yields operation cost savings between

€10,000 to €40,000 per unit during the product lifetime.



*The numbers do not include FSEs from authorized service partners **FSE = Eaton UPS Field Service Engineers

Service and serviceability

The serviceability of the Eaton 93PS Marine UPS is the result of close relationship with R&D and customer quality functions. For securing the uptime with the lowest operating cost the Eaton 93PS Marine is built maximizing Mean Time Between Critical Failure (MBTCF) and minimizing Mean Time to Repair (MTTR). The predictivity of the unit performance means less variance in the estimated total cost of ownership - the most relevant measure of UPS cost.

When you choose Eaton UPS on top of reliable and serviceable product you also have access to Eaton's global UPS service coverage with more than 1200 UPS service specialists ready to serve you and your UPS hardware. For UPS units located in remote and hard to access locations, we offer remote monitoring and event management through the optional communication options.

If you need increased autonomy over UPS service, Eaton also welcomes you to join our service training facility that covers all 3ph UPS products sold in the EMEA region to get UPS model specific service training. Together with proper training, pre-engineered spare parts kits and the Eaton 93PS Marine's design for serviceability you can gain greater autonomy over your UPS service for that extra layer of certainty.

Ask your local sales office for more information or visit eaton.com/UPSservices.

Technical specifications

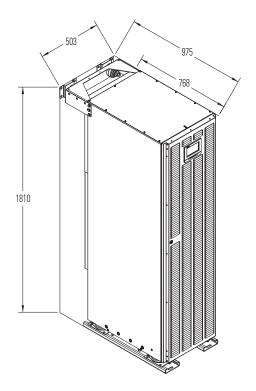
General	
Output power rating (PF 1.0)	8, 10, 15, 20, 30, 40 kW
External paralleling	Up to 4 units with HotSync technology
Inherent redundancy	Up to 20 kW with HotSync technology
Efficiency in double-conversion mode	Up to 96.0%
Efficiency in Energy Saver System mode	Up to 98.8%
UPS topology	Double conversion
UPS performance classification	VFI-SS-111
Degree of ingress protection	IP23
Standard UPS color	Industrial grey; RAL 7035
Ambient service temperature range	0°C to 45°C
Maximum service altitude	1000 m (3300 ft) above sea level at 40 °C
Acoustic noise at 1 m, in 25 °C ambient temperature, without transformers	< 60 dBA in double conversion < 47 dBA in ESS
Mean Time To Repair (MTTR)	< 8 minutes (UPM) / < 15 minutes (UPS)
RoHS/WEEE compliancy	Yes
Input	
Nominal voltage rating Input voltage with internal transformers	380 V, 400 V, 415 V 208 V - 690 V
Input frequency range	40 - 72 Hz
Input wiring	3ph+N+PE (3ph+PE with input transformer)
Innut naugar factor	0.00
Input power factor	0.99
Input THDi 100% linear load	< 3%
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Input THDi 100% linear load	< 3%
Input THDi 100% linear load Soft start for generators	< 3% Yes
Input THDi 100% linear load Soft start for generators Internal back feed protection	< 3% Yes
Input THDi 100% linear load Soft start for generators Internal back feed protection Output	< 3% Yes Yes, for rectifier and bypass lines
Input THDi 100% linear load Soft start for generators Internal back feed protection Output Output wiring Rated output voltage	< 3% Yes Yes, for rectifier and bypass lines 3ph+N+PE / 3ph+PE 380 V, 400 V, 415 V
Input THDi 100% linear load Soft start for generators Internal back feed protection Output Output wiring Rated output voltage Output voltage with internal transformers	< 3% Yes Yes, for rectifier and bypass lines 3ph+N+PE / 3ph+PE 380 V, 400 V, 415 V 208 V - 690 V
Input THDi 100% linear load Soft start for generators Internal back feed protection Output Output wiring Rated output voltage Output voltage with internal transformers Output frequency	< 3% Yes Yes, for rectifier and bypass lines 3ph+N+PE / 3ph+PE 380 V, 400 V, 415 V 208 V - 690 V 50 Hz / 60Hz configurable < 1.5% (100% linear load), < 3.5% (100%

60 s 111 - 125% load

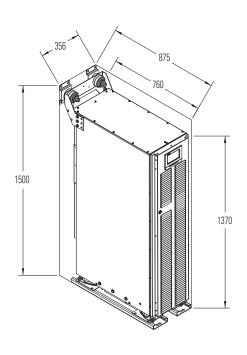
10 s 126 - 150% load 300 ms > 150% load

Continuous < 125% load, 20 ms 1000% load
Up to 144 A / 300 ms
1.0
0.8 lagging to 0.8 leading
VRLA, Li-Ion, NiCd, Eaton Super Capacitors
336 V - 480 V
Up to 50 A, configurable
Up to 30 A, configurable
Eaton ABM technology or float
Yes
Yes
Yes
2 communication bays for Web/SNMP, ModBus/Jbus & Industrial realy
Device USB and Host USB, RS-232 service port, relay output, 5 building alarm inputs, 1 relay output and a dedicated EPO
Internal transformers; Single feed kit; Earth fault monitoring; 24V Emergency Power Off (EPO); Custom system and bat- tery voltages; Custom colors
IEC 62040-1
IEC 62040-2
IEC 62040-3
EU directive 2011/65/EU
LO directive ZOTT/OJ/LO
EU directive 2012/19/EU

Due to continuous product imrovement programmes, specifications are subject to change without notice. For product specific specifications, contact



Inverter overload capacity





For further information on the Eaton 93PS Marine UPS range, please visit www.eaton.eu/93PSmarine For additional information on Eaton's marine capabilities, visit us at www.eaton.eu/marine



Eaton EMEA Headquarters Route de la Longeraie 7 1110 Morges, Switzerland Eaton.eu

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